

The Illinois Lumber & Material Dealers Association Presents:



Blueprint Reading & Material Take-Off Construction Methods Contractor Selling Skills



On March 3 and 4, 2010, ILMDA will be conducting **Introduction to Estimating & Construction Methods and Residential Material Take-Off** seminars at the IEA Professional Development Center in Springfield, Illinois. Workshop hours are 8:30 a.m. to 5:00 p.m.

The instructor will be **Casey Voorhees**, Western Building Material Association's Executive Director. Casey has over 25 years of experience in the building material industry including 10 years experience in contractor sales and material take-off. Each workshop will consist of a full day of instruction and discussion of residential construction methods, blueprint reading, material take-off, package selling and bid presentation. Attendees will receive hands-on experience figuring an actual set of working drawings.

Cost of each workshop is \$200 (\$375 for two days) for members; \$375 (\$650 for two days) for non-members in advance. In addition to the course, each participant will receive a course manual, set of blueprints, architectural scale and a joist/truss layout scale.

Day 1

Introduction to Estimating & Construction Methods

Who should attend?

New employees, counter sales and beginning contractor sales staff.

Attendees will learn basic blueprint reading by identifying lines, symbols and details while developing an understanding of elevations, floor plans, framing and sectional views. Students will be introduced to various estimating formulas while working on a basic single level home with a trussed roof. Deck framing will also be covered.

Day 2

Residential Material Take-Off

Who should attend?

Members who have completed Introduction to Estimating or those familiar with blueprints, using an architectural scale and basic building material applications.

Attendees will work on a contemporary two level home that will include irregular floor and roof layouts. Additional attention will be given to stick framed roof systems including valley over-framing, common, hip and jack rafters.

If you have a Construction Master calculator, please bring it with you to this workshop.

Materials Covered Both Days:

- ♦ Blueprint Reading
- ♦ Scale Usage
- ♦ Estimating Formulas
- ♦ Material applications on the job site
- ♦ Floor Layout
- ♦ Deck Construction
- ♦ Wall Framing
- ♦ Roof Systems
- ♦ Siding & Exterior Trim
- ♦ Insulation & Wallboard
- ♦ Windows
- ♦ Doors, Trim & Millwork

Register Now! Because of the individual attention required for the workshop, class size will be limited. Reservations will be accepted on a first come, first served basis. No-shows affect opportunities for others to attend. Consequently, cancellations not received within 72 hours of the workshop will forfeit their registration fees. Complete and fax (or mail) this registration form today!

Seminar Registration

Day 1
INTRODUCTION TO
ESTIMATING & CONSTRUCTION
METHODS
 March 3, 2010
 8:30 a.m. - 5:00 p.m.

Day 2
RESIDENTIAL
MATERIAL
TAKE-OFF
 March 4, 2010
 8:30 a.m. - 5:00 p.m.

IEA Professional Development Center - 3440 Liberty Drive - Springfield, Illinois

Member rate: 1-day \$200, 2-days \$375; Non-member rate: 1-day \$375, 2-days \$650.

Attendees Names:	Day 1	Day 2	Total
_____	<input type="checkbox"/>	<input type="checkbox"/>	\$ _____
_____	<input type="checkbox"/>	<input type="checkbox"/>	\$ _____
_____	<input type="checkbox"/>	<input type="checkbox"/>	\$ _____
_____	<input type="checkbox"/>	<input type="checkbox"/>	\$ _____
		Total:	\$ _____

Company Name _____

Company Address _____

City _____ **State** _____ **Zip** _____

Phone _____ **Fax** _____

Please send a copy of your registration sheet and your check in care of:
ILMDA, 932 S. Spring, Springfield, IL 62704
1-800-252-8641 or 217-544-5405 Fax 217-544-4206 Email: mc@ilmlda.com

Hotel Accommodations

Comfort Inn
3442 Freedom Drive - Springfield, IL
1-217-787-2250

You are responsible for making your own reservations.
 Room rates are \$70 plus tax for a single or double room, and you must ask for the
 Illinois Lumber Dealer's rooms to get the above rates. Please make your reservations
before February 20th to be assured of availability.

If you have any special needs or further questions, please call Marilee Casteel at
 ILMDA at 1-800-252-8641 or email her at mc@ilmlda.com. Directions to the seminar and
 a list of local restaurants will be sent to you with your confirmation letter.