



# Illinois Lumber and Material Dealers Association

932 South Spring Street  
Springfield, Illinois 62704

(800) 252-8641 – (217) 544-5405 - Fax (217) 544-4206

## ***RETAIL BUSINESS PROFILE***

Company \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ County \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Toll Free #: \_\_\_\_\_ E-Mail Address: \_\_\_\_\_

**PLEASE COMPLETE THE FOLLOWING:** Place a check by each that apply to your place of business.

\_\_\_\_ Retail Outlet                      \_\_\_\_ computerized (tasks completed by computer)  
\_\_\_\_ Storage Yard(s)                      \_\_\_\_ Account Receivable                      \_\_\_\_ Point of Sale  
\_\_\_\_ Warehouse                      \_\_\_\_ Account Payable                      \_\_\_\_ Inventory  
\_\_\_\_ Outside Sales Representatives                      \_\_\_\_ Bar Coding                      \_\_\_\_ CAD  
\_\_\_\_ Installed Sales                      \_\_\_\_ Access to Internet (E-Mail address) \_\_\_\_\_  
\_\_\_\_ Affiliated With a Buying Group (if yes, which one) \_\_\_\_\_

Sales Breakdown in%    Contractor \_\_\_\_\_    Do-It-Yourself \_\_\_\_\_

How many CDL drivers does your company employ? \_\_\_\_\_

Business Hours: \_\_\_\_\_    Number of Employees: \_\_\_\_\_ Full-time    \_\_\_\_\_ Part-time

Please list the top five products sold by your company: \_\_\_\_\_

\_\_\_\_\_

Please list your top five suppliers: \_\_\_\_\_

\_\_\_\_\_

I understand that my membership does not take affect until my firm has been approved as a member.



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## ***ASSOCIATE BUSINESS PROFILE***

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ County \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Toll Free #: \_\_\_\_\_ E-Mail Address \_\_\_\_\_

### **PLEASE COMPLETE THE FOLLOWING...**

Owner(s)/President \_\_\_\_\_ Sales Manager \_\_\_\_\_

Marketing Manager \_\_\_\_\_ Other Contacts \_\_\_\_\_

Illinois Sales Representative(s) and the territory he/she represents: \_\_\_\_\_

\_\_\_\_\_

Which category best describes the above company in relation to the Retail Building Material Industry?

Manufacturer    Wholesaler    Service Supplier (ie. Insurance, banking, consulting promotion, etc.)

Does the above company have a Home Page on the World Wide Web?      Yes      No

If yes, above company=s World Wide Web address is: \_\_\_\_\_

Expiration Dates: Group Health Ins. \_\_\_\_\_ Workers Compensation/Property & Casualty \_\_\_\_\_

The following information is needed for the ILMDA Directory & Buyers Guide and the *Advantage* Magazine.

List the above company=s products/services: \_\_\_\_\_

\_\_\_\_\_

Company description: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

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